JEFFREY S. BUCHOLTZ 1 Acting Assistant Attorney General 2 EUGENE M. THIROLF 3 Director, KENNETH L. JOST 4 Deputy Director, Office of Consumer Litigation 5 JOHN W. BURKE (VA. BAR NO. 72780) Trial Attorney, Office of Consumer Litigation 6 Civil Division 7 United States Department of Justice P.O. Box 386 20044 8 Washington, D.C. Telephone: 202-353-2001 9 Facsimile: 202-514-8742 **ME**I Email: josh.burke@usdoj.gov 10 Attorneys for Plaintiff United States of America 11 UNITED STATES DISTRICT COURT 0642 12 NORTHERN DISTRICT OF 13 UNITED STATES OF AMERICA, Case No. 14 Plaintiff, 15 COMPLAINT FOR CIVIL v. PENALTIES, PERMANENT 16 INJUNCTION, AND OTHER Member Source Media LLC, doing business as ConsumerGain.com, EQUITABLE RELIEF 17 PremiumPerks.com, FreeRetailRewards.com, and 18 GreatAmericanGiveaways.com, and 19 Chris Sommer, individually and as Manager of Member Source 20 Media LLC, 21 Defendants. 22 23 Plaintiff, the United States of America, acting upon 24 notification and authorization to the Attorney General by the 25 Federal Trade Commission ("FTC" or "Commission"), pursuant to 26 Section 16(a)(1) of the Federal Trade Commission Act ("FTC Act"), 27 15 U.S.C. § 56(a)(1), for its complaint alleges: 28 Complaint Page 1 of 13

1 1. Plaintiff brings this action under Sections 5(a), 5(m)(1)(A), 13(b), 16(a) and 19 of the FTC Act, 15 U.S.C. 2 §§ 45(a), 45(m)(1)(A), 53(b), 56(a), and 57b, and under Section 3 4 7(a) of the Controlling the Assault of Non-Solicited Pornography 5 and Marketing Act of 2003 ("CAN-SPAM" or the "CAN-SPAM Act"), 15 U.S.C. § 7706(a), to obtain monetary civil penalties, a 6 7 permanent injunction, and other equitable relief for defendants' violations of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), and 8 9 Section 5(a) of CAN-SPAM, 15 U.S.C. § 7704(a). 10 JURISDICTION AND VENUE This Court has subject matter jurisdiction over this 11 2. matter pursuant to 28 U.S.C. §§ 1331, 1337(a), 1345, and 1355 and 12 13 15 U.S.C. §§ 45(m)(1)(A), 53(b), 56(a), and 57b. This action arises under 15 U.S.C. §§ 45(a) and 7706(a). 14 15 Venue is proper in this District under 28 U.S.C. 3.

16 §§ 1391(b) and (c), 1395(a), and 15 U.S.C. § 53(b).

## INTRADISTRICT ASSIGNMENT

18 4. The events giving rise to the United States' claims19 occurred in substantial part in San Mateo County.

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#### DEFENDANTS

5. Defendant Member Source Media LLC ("Member Source
Media") is a Limited Liability Company organized under the laws
of California with its principal place of business located at 204
East 2nd Avenue, Suite 517, San Mateo, CA 94401.

25 6. Member Source Media LLC does business as 26 ConsumerGain.com, PremiumPerks.com, FreeRetailRewards.com, and 27 GreatAmericanGiveaways.com. Since November 2004, Member Source

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Media has formulated, directed, controlled, or participated in the acts and practices set forth in this complaint. Member Source Media resides in the Northern District of California and transacts business within this District and throughout the United States.

7. Defendant Chris Sommer is the Manager and sole owner of
Member Source Media. At all times material to this complaint,
acting alone or in concert with others, he has formulated,
directed, controlled, or participated in the acts and practices
set forth in this complaint. Chris Sommer transacts or has
transacted business in this District and throughout the United
States.

## DEFINITIONS

8. "Electronic mail message" (or "email") means a message sent to a unique email address. 15 U.S.C. § 7702(6).

9. "Electronic mail address" means a destination, commonly expressed as a string of characters, consisting of a unique user name or mailbox (commonly referred to as the "local part") and a reference to an Internet domain (commonly referred to as the "domain part"), whether or not displayed, to which an email message can be sent or delivered. 15 U.S.C. § 7702(5).

23 "Commercial electronic mail message" means any email 10. 24 message the primary purpose which is the commercial of 25 advertisement or promotion of a commercial product or service 26 (including the content on an Internet website operated for 27 commercial purposes). 15 U.S.C. § 7702(2).

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1 11. "Initiate," when used with respect to a commercial email 2 message, means to originate or transmit such message or to procure 3 the origination or transmission of such message. 15 U.S.C. 4 § 7702(9).

<sup>5</sup> 12. "Landing page" means, in online marketing, a specific web
<sup>6</sup> page that a visitor reaches after clicking a link or advertisement.
<sup>7</sup> This page usually showcases content that is an extension of the
<sup>8</sup> link or ad.

13. **"Procure,"** when used with respect to the initiation of a commercial email message, means intentionally to pay or provide other consideration to, or induce, another person to initiate such a message on one's behalf. 15 U.S.C. § 7702(12).

14. "Protected computer" means a computer which is used in 15 interstate or foreign commerce or communication, including a 16 computer located outside the United States that is used in a manner 17 that affects interstate or foreign commerce or communication of the 18 United States. 15 U.S.C. § 7702(13); 18 U.S.C. § 1030(e)(2)(B).

19 15. "Sender" means a person who initiates a commercial 20 email message and whose product, service, or Internet website is 21 advertised or promoted by the message. 15 U.S.C. § 7702(16).

## DEFENDANTS' BUSINESS ACTIVITIES

<sup>23</sup> 16. Since November 2004, and continuing to the present, <sup>24</sup> Defendants, in connection with promotions and advertisements on <sup>25</sup> their websites, have offered consumers purportedly free <sup>26</sup> merchandise, such as iPods, laptop computers, and Visa gift <sup>27</sup> cards.

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1 Defendants advertise and market their offers through 17. email and Web-based ads. Defendants' emails contain subject 2 lines such as: "Congratulations. You've won an iPod Video 3 Player"; "Here are 2 free iPod Nanos for You: confirm now"; 4 5 "Nascar Tickets Package Winner"; "Confirmation required for your 6 \$500 Visa Gift Card"; or "Second Attempt: Target Gift Card 7 Inside." Defendants' Web-based ads contain similar 8 representations: "CONGRATULATIONS! You Have Been Chosen To Receive a FREE GATEWAY LAPTOP." (Such products and items are 9 10 referred to herein as "promised free merchandise.")

11 18. Many of Defendants' emails and Web-based ads represent, 12 expressly or by implication, that the consumer viewing the 13 message has won a contest, or has been specially selected to 14 receive a gift or prize.

15 Defendants' emails and Web-based ads contain links 19. 16 that, when clicked on, take one to a "landing page" operated by 17 Defendants or their affiliates. Each landing page recapitulates 18 and expands upon Defendants' initial promised free merchandise 19 offer. For example, the landing page for Defendants' email offer 20 notifying consumers that their "Target Gift Card [is] Inside" 21 encourages consumers to "Claim Your FREE \$500 Target Gift Card 22 Now!"

20. Defendants do not clearly and conspicuously disclose that to obtain the promised free merchandise one must incur expenses or other obligations. A consumer must accept and pay for - in the Defendants' parlance, "complete" or "participate in" - a certain number of goods or services promoted by third parties

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1 to qualify for the promised free merchandise that Defendants 2 promote in their emails and Web-based ads. Moreover, Defendants 3 do not clearly and conspicuously disclose the costs and 4 obligations associated with participating in third-party 5 promotions, such as applying and qualifying for credit cards.

6 On each landing page, Defendants request the consumer 21. 7 to enter his or her email address, followed by his or her name 8 and mailing address. Defendants use this information, in part, 9 to send to the consumer a "welcome" email containing a password 10 and information on how to access the consumer's account on 11 Defendants' websites. A consumer must have access to his or her 12 account to obtain the promised free merchandise. However, in 13 numerous instances, the consumer does not receive Defendants' 14 "welcome" email because the consumer's email provider treats 15 Defendants' email as spam, blocking it or filtering it so that it 16 never reaches the consumer's inbox.

Once the consumer has submitted his or her personal 22. 18 information to "start the claim process," Defendants lead the 19 consumer through a series of web pages containing advertisements 20 for various goods and services from third parties. Unbeknownst 21 to the consumer, this is only an introductory tier of "optional" 22 advertisements and offers, after which are three additional tiers 23 of offers that the consumer will have to navigate before he or 24 she can qualify for the promised free merchandise. "Optional" 25 offers do not qualify the consumer for the promised free 26 merchandise.

23. After the consumer navigates Defendants' "optional

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1 promotions" - often so multitudinous as to take up five or six 2 consecutive computer screens, each with multiple offers - he or 3 she eventually reaches a link that, when clicked, takes the 4 consumer to the first of three tiers of offers in which the 5 consumer must participate to obtain the promised free 6 merchandise.

7 24. Defendants group the tiers of offers that qualify the 8 consumer for the promised free merchandise into three categories. 9 In each category, there are numerous offers. Defendants require 10 the consumer to "participate in" multiple offers from each 11 category to obtain the promised free merchandise.

25. Clicking on each offer reveals what the consumer must do to "participate in" the offer. In some cases, "participating in" an offer entails paying money or incurring some other detriment, such as qualifying and applying for credit cards. Defendants require the consumer to participate in multiple offers before he or she can progress to the next tier of offers.

19 26. Some of the offers have free trial periods, but require 20 the consumer to participate for a minimum period of time to 21 qualify for Defendants' promised free merchandise. Moreover, 22 many such offers contain negative option components in which the 23 consumer who does not cancel will be billed automatically.

24 27. In many instances, the consumer stops trying to qualify 25 for Defendants' promised free merchandise, either because of the 26 cost involved or the time and effort required. Although the 27 consumer has expended money or incurred other obligations in 28 pursuit of Defendants' promised free merchandise, because he or

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1 she has not completed all of Defendants' required third-party
2 promotions, the consumer does not receive the promised free
3 merchandise.

28. In most instances, it is impossible for the consumer to
qualify for Defendants' promised free merchandise without
spending money.

# DEFENDANTS' EMAIL PRACTICES

9 29. Since November 2004, and continuing to the present, 10 Defendants have initiated the transmission of commercial email 11 messages to protected computers. The primary purpose of these 12 commercial email messages has been the commercial advertisement 13 or promotion of Internet websites operated for a commercial 14 purpose by Defendants.

30. Defendants are "initiators" with respect to an email message when they have either originated or transmitted a message themselves or have procured the origination or transmission of a message through payments or other consideration, or inducements, to others.

20 31. Defendants are "senders" with respect to an email 21 message when they have initiated a message and it is Defendants' 22 websites that are being advertised or promoted by such message.

23 32. In numerous instances, to induce consumers to open and 24 read their commercial emails, Defendants have initiated 25 commercial email messages that contain subject headers that 26 misrepresent the content or subject matter of the message, 27 including, but not limited to, false representations that 28

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1 consumers have won a contest.

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## VIOLATIONS OF THE FTC ACT

33. As set forth below, Defendants have violated Section 5 (a) of the FTC Act in connection with advertising, offering, marketing, and promoting of promised free merchandise.

## COUNT I

8 34. In numerous instances, Defendants have represented, 9 expressly or by implication, that Defendants' promised free 10 merchandise is without cost or obligation.

11 35. Defendants have failed to disclose or to disclose 12 adequately to consumers the material terms and conditions of 13 their program, including:

a. that consumers must pay money or other
 consideration to participate in Defendants'
 program; and

b. the costs and obligations for participating in
 Defendants' program.

36. As a result of the representation set forth in Paragraph 33, Defendants' failure to disclose or to disclose adequately the material information set forth in Paragraph 34 is deceptive, and violates Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

## VIOLATION OF THE CAN-SPAM ACT

26 37. The CAN-SPAM Act, 15 U.S.C. § 7701 <u>et seq</u>., became 27 effective on January 1, 2004, and has since remained in full 28

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1 force and effect.

2 Section 5(a)(2) of CAN-SPAM, 15 U.S.C. § 7704(a)(2), 38. 3 states: 4 It is unlawful for any person to initiate the transmission to a protected computer of a 5 commercial electronic mail message if such person has actual knowledge, or knowledge 6 fairly implied on the basis of objective circumstances, that a subject heading of the 7 message would be likely to mislead a recipient, acting reasonably under the 8 circumstances, about a material fact regarding the contents or subject matter of 9 the message (consistent with the criteria used in enforcement of section 45 of this 10 title). 11 Section 7(e) of CAN-SPAM, 15 U.S.C. § 7706(e), states 39. 12 that in any action to enforce compliance through an injunction 13 with Section 5(a)(2) and other specified sections of CAN-SPAM, 14 the FTC need not allege or prove the state of mind required by 15 such sections. 16 Section 7(a) of the CAN-SPAM Act, 15 U.S.C. § 7706(a), 17 40. 18 states: 19 [T] his chapter shall be enforced by the [FTC] as if the violation of this chapter 20 were an unfair or deceptive act or practice proscribed under section 18(a)(1)(B) of the 21 [FTC Act] (15 U.S.C. 57a(a)(1)(B)). 22 COUNT II 23 In numerous instances, Defendants have initiated the 41. 24 transmission, to protected computers, of commercial email 25 messages that contained subject headings that would be likely to 26 mislead a recipient, acting reasonably under the circumstances, 27 about a material fact regarding the contents or subject matter of 28 Complaint Page 10 of 13

1 the message.

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42. Therefore, Defendants' acts or practices violate Section 5(a)(2) of CAN-SPAM, 15 U.S.C. § 7704(a)(2).

#### CONSUMER INJURY

6 43. Consumers throughout the United States have been injured as a result of Defendants' unlawful acts or practices. Absent injunctive relief by this Court, Defendants are likely to continue to injure consumers and to harm the public interest.

# THIS COURT'S POWER TO GRANT RELIEF

44. Section 13(b) of the FTC Act, 15 U.S.C. § 53(b), empowers this Court to grant injunctive and other ancillary relief to prevent and remedy any violation of any provision of law enforced by the FTC.

15 45. Section 5(m)(1)(A) of the FTC Act, 15 U.S.C. 16 § 45(m)(1)(A), as modified by Section 4 of the Federal Civil 17 Penalties Inflation Adjustment Act of 1990, 28 U.S.C. § 2461, as 18 amended, and as implemented by 16 C.F.R. § 1.98(d) (1997), 19 authorizes this Court to award monetary civil penalties of not 20 more than \$11,000 for each violation of CAN-SPAM. Defendants' 21 violations of CAN-SPAM were committed with the knowledge required 22 by Section 5(m)(1)(A) of the FTC Act, 15 U.S.C. § 45(m)(1)(A).

46. This Court, in the exercise of its equitable jurisdiction, may award ancillary relief to remedy injury caused by Defendants' violations of CAN-SPAM and the FTC Act.

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#### PRAYER FOR RELIEF

2 WHEREFORE, Plaintiff requests that this Court, as authorized 3 by Sections 5(a), 5(m)(1)(A), 13(b) and 19 of the FTC Act, 4 15 U.S.C. §§ 45(a), 45(m)(1)(A), 53(b), and 57b, and pursuant to 5 its own equitable powers: 6 Enter judgment against Defendants and in favor of 1. 7 Plaintiff for each violation alleged in this complaint; 8 Award Plaintiff monetary civil penalties from 2. 9 Defendants for every violation of CAN-SPAM; 10 3. Award Plaintiff such relief as the Court finds 11 necessary to redress injury to consumers resulting from 12 Defendants' violations of Section 5(a) of the FTC Act, 15 U.S.C. 13 § 45(a), including, but not limited to, rescission of contracts, 14 restitution, the refund of monies paid, and the disgorgement of 15 ill-gotten monies; 16 17 Enter a permanent injunction to prevent future 4. 18 violations of the FTC Act and CAN-SPAM by Defendants; 19 5. Order Defendants to pay the costs of this action; and 20 Award Plaintiff such other and additional relief as the 6. 21 Court may determine to be just and proper. 22 23 24 25 26 27 28

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1	Dated: Jonun, 28, 2008	Respectfully submitted,
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3	Associate Director for	Acting Assistant Attorney General
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12	UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA					
13						
14	UNITED STATES OF AMERICA,	Case No. CV 08-64	2			
15	Plaintiff,					
16	v. Member Source Media LLC, doing	STIPULATED FINAL FOR CIVIL PENALTI PERMANENT INJUNCI	ES AND			
17	business as ConsumerGain.com, PremiumPerks.com,	RELIEF				
18	FreeRetailRewards.com, and GreatAmericanGiveaways.com,					
19 20	and Chris Sommer, individually and					
20 21	as Manager of Member Source Media LLC,					
21	Defendants.					
23						
24	Plaintiff, the United States of America, acting upon					
25	notification and authorization to	_	_			
26	Federal Trade Commission ("FTC" or the "Commission"), pursuant to Section 16(a)(1) of the Federal Trade Commission Act ("FTC Act"),					
27						
28	15 U.S.C. § 56(a)(1), has filed	a comprariic pursuali	IL LU SECLIONS			
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1 5(a)(1), 5(m)(1)(A), 13(b), 16(a), and 19 of the FTC Act, 2 15 U.S.C. §§ 45(a)(1), 45(m)(1)(A), 53(b), 56(a), and 57b and 3 under Section 7(a) of the Controlling the Assault of Non-4 Solicited Pornography and Marketing Act of 2003 ("CAN-SPAM" or 5 the "CAN-SPAM Act"), 15 U.S.C. § 7706(a), to secure civil 6 penalties, a permanent injunction, and other equitable relief for 7 Defendants' violations of Section 5(a) of the FTC Act, 15 U.S.C. 8 § 45(a), and Section 5(a) of CAN-SPAM, 15 U.S.C. § 7704(a).

9 Defendants have waived service of the Summons and Complaint; 10 the parties have been represented by the attorneys whose names 11 appear hereafter; and the parties have agreed to settlement of 12 this action upon the following terms and conditions, without 13 adjudication of any issue of fact or law and without Defendants 14 admitting liability for any of the matters alleged in the 15 Complaint.

16 THEREFORE, on the joint motion of the parties, it is hereby 17 ORDERED, ADJUDGED AND DECREED as follows:

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## FINDINGS

19 1. This Court has jurisdiction over the subject matter of this 20 action pursuant to 15 U.S.C. §§ 45(m)(1)(A), 53(b), 56(a), 57b, 21 and 7706(a), and 28 U.S.C. §§ 1331, 1337(a), 1345, and 1355. 22 2. Plaintiff and Defendants consent to jurisdiction and venue 23 in this District.

24 3. The activities of Defendants are in or affecting commerce,
25 as defined in Section 4 of the FTC Act, 15 U.S.C. § 44.

26 4. The Complaint states a claim upon which relief may be 27 granted against Defendants under Section 5(a) of the CAN-SPAM 28

Stip. Final Judgment CV 08-642 1 Act, 15 U.S.C. § 7704(a), and Sections 5(a), 5(m)(1)(A), 13(b)
2 and 19 of the FTC Act, 15 U.S.C. §§ 45(a), 45(m)(1)(A), 53(b),
3 and 57b.

4 5. Defendants have entered into this Stipulated Final Judgment
5 For Civil Penalties And Permanent Injunctive Relief ("Order")
6 freely and without coercion.

7 6. Defendants hereby waive all rights to appeal or otherwise8 challenge or contest the validity of this Order.

9 7. Defendants agree that this Order does not entitle Defendants 10 to seek or to obtain attorneys' fees as a prevailing party under 11 the Equal Access to Justice Act, 28 U.S.C. § 2412, and Defendants 12 further waive any rights to attorneys' fees that may arise under 13 said provision of law.

14 8. Entry of this Order is in the public interest.

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## DEFINITIONS

16 For the purpose of this Order, the following definitions 17 shall apply:

18 1. "Commercial electronic mail ('email') message" means 19 any email message the primary purpose of which is the commercial 20 advertisement or promotion of a commercial product or service 21 (including content on an Internet website operated for a 22 commercial purpose) and that further satisfies the requirements 23 of 16 C.F.R. §§ 316.1 - 316.5, as they exist now and may be 24 amended.

25 2. Unless otherwise specified, "Defendants" means Member 26 Source Media LLC, d/b/a ConsumerGain.com, PremiumPerks.com, 27 FreeRetailRewards.com, and GreatAmericanGiveaways.com, Chris 28 Ctin Einel Ludement

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1 Sommer, and their successors and assigns.

2 "Document" is synonymous in meaning and equal in scope 3. 3 to the usage of the term in Federal Rule of Civil Procedure 4 34(a), and includes writings, drawings, graphs, charts, 5 photographs, audio and video recordings, computer records, and other data compilations from which information can be obtained 6 7 and translated, if necessary, into reasonably usable form through 8 detection devices. A draft or non-identical copy is a separate 9 document within the meaning of the term.

4. "Electronic mail ('email') address" means a
destination, commonly expressed as a string of characters,
consisting of a unique user name or mailbox (commonly referred to
as the "local part") and a reference to an Internet domain
(commonly referred to as the "domain part"), whether or not
displayed, to which an email message can be sent or delivered.
5. "Electronic mail ('email') message" means a message

16 5. "Electronic mail ('email') message" means a message 17 sent to a unique email address.

18 6. "Initiate," when used with respect to a commercial 19 email message, means to originate or transmit such message or to 20 procure the origination or transmission of such message, but 21 shall not include actions that constitute routine conveyance of 22 such message. For purposes of this Order, more than one person 23 may be considered to have initiated a message.

7. "Landing page" means, in online marketing, a specific web page that a visitor reaches after clicking a link or advertisement in an email or banner ad. This page usually showcases content that is an extension of the link or ad.

Stip. Final Judgment CV 08-642 8. "Person" means a natural person or a corporation,
 partnership, proprietorship, limited liability company, or other
 organization or legal entity, including an association,
 cooperative, or agency, or other group or combination acting as
 an entity.

9. "Procure," when used with respect to the initiation of
7 a commercial email message, means intentionally to pay or provide
8 other consideration to, or induce, another person to initiate
9 such a message on one's behalf.

10 "Recipient," when used with respect to a commercial 10. 11 email message, means an authorized user of the email address to 12 which the message was sent or delivered. If a recipient of a 13 commercial email message has one or more email addresses in 14 addition to the address to which the message was sent or 15 delivered, the recipient shall be treated as a separate recipient 16 with respect to each such address. If an email address is 17 reassigned to a new user, the new user shall not be treated as a 18 recipient of any commercial email message sent or delivered to 19 that address before it was reassigned.

20 11. "Sender," when used with respect to a commercial email 21 message, means a person who initiates such a message and whose 22 product, service, or Internet website is advertised or promoted 23 by the message.

#### ORDER

25 I. PROHIBITION AGAINST FAILING TO DISCLOSE MATERIAL INFORMATION

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IT IS THEREFORE ORDERED that Defendants, their successors, assigns, affiliates, subsidiaries, officers, agents, servants, Stip. Final Judgment

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1 and employees, and those persons in active concert or 2 participation with them who receive actual notice of this Order 3 by personal service or otherwise are hereby permanently 4 restrained and enjoined from:

5 In any email and online advertisement, and on any Α. landing page associated with such email or online advertisement, 6 7 that contains any direct or implied representation made by 8 Defendants, or made by any authorized agent on behalf of 9 Defendants, that a product or service is free, failing to 10 disclose, in the same color, font, and size, and within close 11 proximity to such representation that a purchase is required, or 12 that purchases are required, to obtain such product or service, 13 when such is the case;

B. On any landing page associated with any direct or implied representation made by Defendants, or made by any authorized agent on behalf of Defendants, that a product or service is free, failing to disclose, in a clear and conspicuous manner:

19 1. A list of the monetary obligations a consumer is 20 likely to incur to obtain the advertised product 21 or service, when such is the case; 22 2. A list of any non-monetary obligations a consumer 23 is likely to incur to obtain the advertised 24 product or service, such as having to apply and 25 qualify for credit cards or an automobile loan, 26 when such is the case. 27 The disclosures specified in subparagraphs 1 and 2 of this

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Part may be made from such landing page via a hyperlink, provided that the hyperlink is labeled to convey the nature and relevance of the information to which it leads, and is clearly and conspicuously disclosed.

5 II. PROHIBITION AGAINST VIOLATING THE CAN-SPAM ACT 6 IT IS FURTHER ORDERED that Defendants, their successors, 7 assigns, affiliates, subsidiaries, officers, agents, servants, 8 and employees, and those persons in active concert or 9 participation with them who receive actual notice of this Order 10 by personal service or otherwise are hereby permanently 11 restrained and enjoined from violating the CAN-SPAM Act, 12 15 U.S.C. §§ 7701 et seq., attached hereto as Attachment A, and 13 as it may be amended, by, including, but not limited to, 14 initiating the transmission of a commercial email message that 15 misrepresents the content or subject matter of the message.

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## III. CIVIL PENALTIES

IT IS FURTHER ORDERED that Defendants shall pay to Plaintiff a civil penalty, pursuant to Section 5(m)(1)(A) of the Federal Trade Commission Act, 15 U.S.C. § 45(m)(1)(A), in the amount of \$20,000 as follows:

A. Defendants shall make the payment required by this Part within ten (10) business days of the date of entry of this Order by electronic fund transfer or certified or cashier's check in accordance with the instructions provided by the Office of Consumer Litigation, Civil Division, U.S. Department of Justice, Washington, D.C. 20530, for appropriate disposition;

27 B. In the event of any default in payment, which default 28 Stip. Final Judgment CV 08-642 Page 7 of 18 1 continues for ten (10) business days beyond the due date of 2 payment, the entire unpaid penalty, together with interest, as 3 computed pursuant to 28 U.S.C. § 1961, from the date of default 4 to the date of payment, shall immediately become due and payable;

5 С. This judgment represents a civil penalty owed to the United States Government and is not compensation for actual 6 7 pecuniary loss. The Defendants agree that the facts as alleged 8 in the Complaint filed in this action shall be taken as true, 9 without further proof, in any subsequent litigation filed by or 10 on behalf of the Commission to collect any unpaid amount or otherwise enforce its rights pursuant to this Order, including a 11 12 nondischargeability complaint filed in any bankruptcy case; and

D. Proceedings initiated under this Part are in addition to, and not in lieu of, any other civil or criminal penalties that may be provided by law, including any other proceedings the Plaintiff may initiate to enforce this Order.

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## IV. COMPLIANCE MONITORING

18 IT IS FURTHER ORDERED that, for the purpose of monitoring 19 and investigating compliance with any provision of this Order:

A. Within ten (10) days of receipt of written notice from a representative of the Commission or Plaintiff, Defendants each shall submit additional written reports, sworn to under penalty of perjury; produce documents for inspection and copying; appear for deposition; and/or provide entry during normal business hours to any business location in such Defendants' possession or direct or indirect control to inspect the business operation;

B. In addition, the Commission and Plaintiff are

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Stip. Final Judgment CV 08-642 1 authorized to monitor compliance with this Order by all other 2 lawful means, including but not limited to the following:

- 3 1. Obtaining discovery from any person, without 4 further leave of court, using the procedures 5 prescribed by Fed. R. Civ. P. 30, 31, 33, 34, 36, 6 and 45;
- Posing as consumers and suppliers to Defendants,
  Defendants' employees, or any other entity managed
  or controlled in whole or in part by Defendants,
  without the necessity of identification or prior
  notice; and

12 C. Defendants shall permit representatives of the 13 Commission or Plaintiff to interview any employer, consultant, 14 independent contractor, representative, agent, or employee who 15 has agreed to such an interview, relating in any way to any 16 conduct subject to this Order. The person interviewed may have 17 counsel present.

18 Provided, however, that nothing in this Order shall limit 19 the Commission's lawful use of compulsory process, pursuant to 20 Sections 9 and 20 of the FTC Act, 15 U.S.C. §§ 49, 57b-1, to 21 obtain any documentary material, tangible things, testimony, or 22 information relevant to unfair or deceptive acts or practices in 23 or affecting commerce (within the meaning of 15 U.S.C. 24 § 45(a)(1)).

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## V. COMPLIANCE REPORTING BY DEFENDANTS

IT IS FURTHER ORDERED that, in order that compliance with the provisions of this Order may be monitored:

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1 A. For a period of five (5) years from the date of entry 2 of this Order:

3	1.	Defe	ndant Chris Sommer shall notify the Commission		
4		of t	he following:		
5		a.	Any changes in his residence, mailing		
6			addresses, and telephone numbers within ten		
7			(10) days of the date of such change;		
8		b.	Any changes in his employment status		
9			(including self-employment), and any change		
10			in his ownership in any business entity,		
11			within ten (10) days of the date of such		
12			change. Such notice shall include the name		
13			and address of each business that he is		
14			affiliated with, employed by, creates or		
15			forms, or performs services for; a statement		
16			of the nature of the business; and a		
17			statement of his duties and responsibilities		
18			in connection with the business or		
19			employment; and		
20		с.	Any changes in his name or use of any aliases		
21			or fictitious names; and		
22	2.	Defe	ndants shall notify the Commission of any		
23		changes in corporate structure that may affect			
24	compliance obligations arising under this Order,				
25		including but not limited to a dissolution,			
26		assignment, sale, merger, or other action that			
27		would result in the emergence of a successor			
28					
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1 entity; the creation or dissolution of a 2 subsidiary, parent, or affiliate that engages in 3 any acts or practices subject to this Order; the 4 filing of a bankruptcy petition; or a change in 5 the corporate name or address, at least thirty 6 (30) days prior to such change, provided that, 7 with respect to any proposed change in the 8 corporation about which Defendants learn less than 9 thirty (30) days prior to the date such action is 10 to take place, Defendants shall notify the 11 Commission as soon as is practicable after 12 obtaining such knowledge;

13 В. One hundred eighty (180) days after the date of entry 14 of this Order, Defendants each shall provide a written report to 15 the FTC, sworn to under penalty of perjury, setting forth in 16 detail the manner and form in which they have complied and are 17 complying with this Order. This report shall include, but not be 18 limited to:

For Defendant Chris Sommer:

20 His then-current residence address, mailing a. 21 addresses, and telephone numbers; 22 b. His then-current employment and business 23 addresses and telephone numbers, a 24 description of the business activities of 25 each such employer or business, and his title 26 and responsibilities for each such employer 27 or business; and 28 Stip. Final Judgment CV 08-642

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Case 3:08-cv-00642-MEJ Document 4 Filed 01/30/2008 Page 12 of 18 1 Any other changes required to be reported с. 2 under subparagraph A of this Section; and 3 2. For all Defendants: 4 A copy of each acknowledgment of receipt of a. 5 this Order, obtained pursuant to Part VII.C of this Order; and 6 7 Any changes required to be reported pursuant b. 8 to subsection A of this Part; 9 For the purposes of this Order, Defendants shall, С. 10 unless otherwise directed in writing by the Commission's 11 authorized representatives, mail all written notifications to the 12 Commission to: 13 Associate Director for the Division of Enforcement 14 Federal Trade Commission 601 New Jersey Avenue, N.W. 15 Washington, D.C. 20580 United States v. Member Source Media LLC Re: 16 Case No. ; 17 For the purposes of this Order, Defendants shall, D. 18 unless otherwise directed in writing by a representative of 19 Plaintiff, identify all written notifications required to be sent 20 to Plaintiff as in reference to DJ# 102-3436, and mail them to: 21 Director, Office of Consumer Litigation U.S. Department of Justice - Civil Division 22 P.O. Box 386 Washington, D.C. 20044; and 23 For purposes of the compliance reporting and monitoring Ε. 24 required by this Order, representatives of Plaintiff and the 25 Commission are authorized to communicate directly with 26 Defendants. 27 28 Stip. Final Judgment CV 08-642 Page 12 of 18

# VI. RECORD KEEPING PROVISIONS

2 IT IS FURTHER ORDERED that, for a period of eight (8) years 3 from the date of entry of this Order, Defendants and their 4 agents, employees, officers, corporations, successors, and 5 assigns, and those persons in active concert or participation with them who receive actual notice of this Order by personal 6 7 service or otherwise, are hereby restrained and enjoined from 8 failing to create and retain the following records in connection 9 with the marketing, advertising, or promotion of any "free" 10 products or services:

A. Accounting records that reflect the cost of goods or services sold, revenues generated, and the disbursement of such revenues;

B. Personnel records accurately reflecting: the name, address, and telephone number of each person employed in any capacity by such business, including as an independent contractor; that person's job title or position; the date upon which the person commenced work; and the date and reason for the person's termination, if applicable;

C. Customer files containing the names, addresses, phone numbers, dollar amounts paid, quantity of items or services purchased, and description of items or services purchased, to the extent such information is obtained in the ordinary course of business;

D. Complaints and refund requests (whether received directly, indirectly or through any third party) and any responses to those complaints or requests; and

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1 E. Copies of all sales scripts, training materials, 2 advertisements, or other marketing materials;

3 F. Records demonstrating reasonable policies and 4 procedures to process and handle customer inquiries and 5 complaints; and

G. All records and documents necessary to demonstrate full compliance with each provision of this Order, including but not limited to, copies of acknowledgments of receipt of this Order required by Part VIII, and all reports submitted to the FTC pursuant to Part V of this Order.

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# VII. DISTRIBUTION OF ORDER BY DEFENDANTS

IT IS FURTHER ORDERED that, for a period of five (5) years from the date of entry of this Order, Defendants shall deliver copies of this Order as directed below:

15 Defendant Member Source Media LLC must deliver a copy Α. 16 of this Order to all of its principals, officers, directors, and 17 managers. Defendant Member Source Media LLC also must deliver 18 copies of this Order to all of its employees, agents, and 19 representatives who engage in conduct related to the subject 20 matter of this Order. For current personnel, delivery shall be 21 within (5) days of service of this Order upon Defendants. For 22 new personnel, delivery shall occur prior to them assuming their 23 responsibilities;

B. For any business that Defendant Chris Sommer controls, directly or indirectly, or in which Defendant Chris Sommer has a majority ownership interest, Defendant Chris Sommer must deliver a copy of this Order to all principals, officers, directors, and 8

Stip. Final Judgment CV 08-642 1 managers of that business. Defendant Chris Sommer must also 2 deliver copies of this Order to all employees, agents, and 3 representatives of that business who engage in conduct related to 4 the subject matter of this Order. For current personnel, 5 delivery shall be within (5) days of service of this Order upon 6 Defendants. For new personnel, delivery shall occur prior to 7 them assuming their responsibilities; and

8 C. Defendants must secure a signed and dated statement 9 acknowledging receipt of this Order, within thirty (30) days of 10 delivery, from all persons receiving a copy of this Order 11 pursuant to this Part.

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# VIII. ACKNOWLEDGMENT OF RECEIPT OF ORDER BY DEFENDANTS

IT IS FURTHER ORDERED that each defendant, within five (5)
business days of receipt of this Order as entered by the Court,
must submit to the Commission a truthful sworn statement
acknowledging receipt of this Order.

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## IX. FEES AND COSTS

IT IS FURTHER ORDERED that each party to this Order hereby agrees to bear its own costs and attorneys' fees incurred in connection with this action.

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## X. SEVERABILITY

IT IS FURTHER ORDERED that the provisions of this Order are separate and severable from one another. If any provision is stayed or determined to be invalid, the remaining provisions shall remain in full force and effect.

26XI. RETENTION OF JURISDICTION27IT IS FURTHER ORDERED that this Court shall retain28Stip. Final Judgment<br/>CV 08-64229Page 15 of 18

1 jurisdiction of this matter for purposes of construction, modification, and enforcement of this Order.

# XII. COMPLETE SETTLEMENT

The parties, by their respective counsel, hereby consent to entry of the foregoing Order, which shall constitute a final judgment and order in this matter. The parties further stipulate and agree that the entry of the foregoing Order shall constitute full, complete, and final settlement of this action.





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 1
  FOR THE PLAINTIFF:
 2
  UNITED STATES OF AMERICA:
 3
  JEFFREY S. BUCHOLTZ
   Acting Assistant Attorney General
  Civil Division
 4
   U.S. Department of Justice
 5
   EUGENE M. THIROLF
 6
  Director,
   KENNETH L. JOST
 7
  Deputy Director,
   Office of Consumer Litigation
 8
            /s/
 9
  JOHN W. BURKE (VA. BAR NO. 72780)
   Trial Attorney
10 Office of Consumer Litigation
  Civil Division
11 U.S. Department of Justice
   P.O. Box 386
12 Washington, D.C. 20044
Telephone: 202-353-2001
13 Facsimile: 202-514-8742
   Email: josh.burke@usdoj.gov
14
   FOR THE FEDERAL TRADE COMMISSION:
15
          /s/
  LOIS C. GREISMAN
16
   Associate Director for Marketing Practices
17
18
         /s/
19
  STEPHEN L. COHEN
   ETHAN ARENSON
20 Attorneys, Federal Trade Commission
   600 Pennsylvania Ave., N.W.
21
  Washington, D.C. 20580
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1	FOR THE DEFENDANTS:
2	/s/
3	/s/ Jeffrey K. Riffer Jeffer Mangers Butler & Marmaro LLP
4	1900 Avenue of the Stars, 7 <sup>th</sup> Floor Los Angeles, CA 90067
5	
	Member Source Media LLC BY:/s/
7	204 East 2nd Avenue, Suite 517
	San Mateo, CA 94401
9	/s/ Chris Sommer,
	Chris Sommer, Individually and as Manager of Member Source Media LLC
11	
12 13	<b>SO ORDERED</b> this day of, 2008.
13 14	United States District Judge
14	United States District Judge
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