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13		TO CT ATE OF CALLEODNIA			
14	SUPERIOR COURT OF THE STATE OF CALIFORNIA				
15	COUNTY OF SAN FRANCISCO	(UNLIMITED JURISDICTION)			
16	MIRA BLANCHARD, an individual;	) Case No.: CGC -16-554165			
17	HEATHER BYRNES, an individual;	ĺ			
18	FENWICK CRECY, an individual; JAY FINK, an individual;	) COMPLAINT FOR DAMAGES			
19	JAMES JOBE, an individual;	)			
20	SERGIO SANTOS, an individual; and	) 1. VIOLATIONS OF CALIFORNIA RESTRICTIONS ON UNSOLICITED			
21	Plaintiffs,	) COMMERCIAL E-MAIL (Cal. Bus. &			
22	v.	) Prof. Code § 17529.5)			
23	AFFAIRFANTASY.COM, a business of	ý			
24	unknown formation; FREEHOOKUPS.COM, a business of	)			
25	unknown formation;	j ·			
26	FREESWINGERADS.COM, a business of unknown formation;	)			
27	YOUFIND-LOCALSINGLES.COM, a	ý ·			
28	business of unknown formation; OFFERIT, LLC, a New Jersey limited liability				
29	company; and	<u>'</u>			
30	DOÉS 1-1,000;				
31	Defendants.	<u>′</u>			
		1			

COMPLAINT

COME NOW PLAINTIFFS MIRA BLANCHARD et al and file this Complaint for one cause of action against Defendants AFFAIRFANTASY.COM et al and allege as follows:

### I. INTRODUCTION AND SUMMARY OF THE COMPLAINT

- 1. Plaintiffs MIRA BLANCHARD et al bring this Action against professional spammers
  AFFAIRFANTASY.COM, FREEHOOKUPS.COM, FREESWINGERADS.COM,
  YOUFIND-LOCALSINGLES.COM, its related individual(s) and companies (collectively
  "AFFAIR FANTASY"), OFFERIT, LLC ("OFFERIT") and their third party advertising
  networks and affiliates (aka "publishers"), for sending over 1,000 unlawful unsolicited
  commercial emails ("spams") to Plaintiffs. A representative sample appears on the next page
  (see Figure 1).
  - 2. No Plaintiff gave direct consent to receive commercial email advertisements from, or had a preexisting or current business relationship with, the entities advertised in the spams.
  - 3. The spams all materially violated California Business & Professions Code § 17529.5 ("Section 17529.5") due to: a) materially false and deceptive information contained in or accompanying the email headers (i.e. From Name, Sender Email Address, and Subject Line), and/or b) Subject Lines misleading relative to the contents of the emails.
  - 4. AFFAIR FANTASY is strictly liable for advertising in spams sent by its third party marketing agents.
  - 5. Spam recipients are not required to allege or prove reliance or actual damages to have standing. See Bus. & Prof. Code § 17529.5(b)(1)(A)(iii). Nevertheless, Plaintiffs did suffer damages by receiving the spams. See, e.g., Bus. & Prof. Code § 17529(d), (e), (g), (h). However, Plaintiffs elect to recover statutory damages only and forego recovery of any actual damages. See Bus. & Prof. Code § 17529.5(b)(1)(B).
  - 6. This Court should award liquidated damages of \$1,000 per email as provided by Section 17529.5(b)(1)(B)(ii), and not consider any reduction in damages, because AFFAIR FANTASY and its marketing agents failed to implement reasonably effective systems to prevent advertising in unlawful spams. The unlawful elements of these spams represent willful acts of falsity and deception, rather than clerical errors.
  - 7. This Court should award Plaintiffs their attorneys' fees pursuant to Section 17529.5(b)(1)(C). See also Code of Civil Procedure § 1021.5, providing for attorneys fees when

private parties bear the costs of litigation that confers a benefit on a large class of persons; here, by reducing the amount of false and deceptive spam received by California residents.

Print	https://us-mg4.mail.yahoo.com/neo/launch?.rand=c0de	50j1qscufs#758
	Subject: Lolla22 wants a booty call	
	Frame Langly Local Chicks (7uilPr2Pr0c08lkATFuX37b6ibge6dRe9DPtJLmkvM0@hall.boxandfitnez.com)	
	To: jaystheone44@yahoo.com;	
	Date: Thursday, February 18, 2016 2:37 AM	
	jaystheone44@yahoo.com, Flirt Live with Sexy Girls	
	No nonsensejust sex dating!	
	Swap nude selfies and hookup for free!	
	http://hall.boxandfitnez.com/HdAMzuA1BFZMHAtqYXlzdGhlb25INDRAeWFob28uY29tHnNleA	L
]		
		in a market of the first own sale
	To Stop getting our newsletters click at the link: http://hall.boxandfitnez.com/dSd1an1dbD4kcGNqYXlzdGhlb25lNDRAeWFob28uY29t	
	Click this link, and stop getting emails from us	
	Figure 1	2/28/2016

### II. PARTIES

### A. Plaintiffs

- 8. MIRA BLANCHARD ("BLANCHARD") was domiciled in and a citizen of the State of California, when she received the spams at issue. The spams at issue were sent to BLANCHARD's email address mira.blanchard@yahoo.com that she ordinarily accesses from California.
- 9. HEATHER BYRNES ("BYRNES") was domiciled in and a citizen of the State of California, when she received the spams at issue. The spams at issue were sent to BYRNES' email address heather\_33b@yahoo.com that she ordinarily accesses from California.
- 10. FENWICK CRECY ("CRECY") was domiciled in and a citizen of the State of California, when he received the spams at issue. The spams at issue were sent to CRECY's email address facsanfran@yahoo.com that he ordinarily accesses from California.
- 11. JAY FINK ("FINK") was domiciled in and a citizen of the State of California, when he received the spams at issue. The spams at issue were sent to FINK's email address jaystheone44@yahoo.com that he ordinarily accesses from California.
- 12. JAMES JOBE ("JOBE") was domiciled in and a citizen of the State of California, when he received the spams at issue. The spams at issue were sent to JOBE's email address jamesjobe14@yahoo.com that he ordinarily accesses from California.
- 13. SERGIO SANTOS ("SANTOS") was domiciled in and a citizen of the State of California, when he received the spams at issue. The spams at issue were sent to SANTOS' email address segiofelipe@yahoo.com that he ordinarily accesses from California.
- 14. Plaintiffs' joinder in this Action is proper pursuant to Code of Civil Procedure § 378 because Plaintiffs seek relief based on the same series of transactions or occurrences: all received similar spams in the same general time period advertising AFFAIR FANTASY's websites, and all of those spams were sent by AFFAIR FANTASY or their marketing agents. The same questions of law (e.g., violations of Section 17529.5, strict liability) and fact (e.g., direct consent, practices and procedures to prevent advertising in unlawful spam) will arise in this Action. The fact that each Plaintiff does not sue for *exactly* the same spams does not bar joinder: "It is not necessary that each plaintiff be interested as to every cause of action or as to all relief prayed for. Judgment may be given for one or more of the plaintiffs according to their respective right to relief." Code Civ. Proc. § 378(b).

### B. Defendants

- 15. Plaintiffs are informed and believe and thereon allege that Defendant AFFAIRFANTASY.COM is now, and was at all relevant times, an entity of unknown organization with an unknown primary place of business.
- 16. Plaintiffs are informed and believe and thereon allege that Defendant FREEHOOKUPS.COM is now, and was at all relevant times, an entity of unknown organization with an unknown primary place of business.
- 17. Plaintiffs are informed and believe and thereon allege that Defendant FREESWINGERADS.COM is now, and was at all relevant times, an entity of unknown organization with an unknown primary place of business.
- 18. Plaintiffs are informed and believe and thereon allege that Defendant YOUFIND-LOCALSINGLES.COM is now, and was at all relevant times, an entity of unknown organization with an unknown primary place of business.
  - 19. Plaintiffs are informed and believe and thereon allege that Defendant OFFERIT, LLC, is now and at all relevant times, a New Jersey limited liability company doing business as uptrck.com, uptracker.com, offerit.com, clickhunter.com, and Click Hunter, with a primary place of business in Morganville, New Jersey.
  - 20. Plaintiffs do not know the true names or legal capacities of the Defendants designated herein as DOES 1 through 1,000, inclusive, and therefore sue said Defendants under the fictitious name of "DOE." Plaintiffs allege that certain Defendant(s) designated herein as DOES registered the following domain names, which were used to send the spams at issue, in a manner so as to prevent email recipients from discovery those DOE Defendants' true identities:

    3seconddiet.com, 7k-style.com, abc-newpotential.com, abcprovelocity.com, abcricecoin.com, abcservercoach.com, absolutenewcastle.com, acrossyhooin.com, ahkeske.com, amirafikry.com, amred-listz.com, andoboloyanponzischeme.com, aphdproofread.com, arbuckels.com, atleticsportnewsbook.com, aulademarcela.com, axl-crew.com, bardoselenium.com, beerandnutsbrewers.com, bemyvalenot.com, beonmypark.com, bilojix.com, bmwcasualcarserv.com, bombeynewhouses.com, bookcretehotels.com, booksandsladery.com, botlerscrewlands.com, boxandfitnez.com, brentwoodtngaragedoorrepair.com, broncoparints.com, bumerfirmsilfer.com, caresuniverse.com, cashflouss.com, caterforcritterz.com, cavitelowcosthousing.com, chairyogaworkzgood.com, chinagoodstonez.com, coastal-suppli.com, cometpagslife.com,

1	connectbracerightnow.com, connectnewwifihere.com, consoropikciocsis.com,
2	contestandshows.com, cpdub.com, crearealestate.com, cyprusataproperties.com,
3	davecameacross.com, deadsea-israel-tour.com, deciderise.com, delete-on-live.com,
4	dermancicekcilik.com, devisionurlmark.com, dinter-seaview.com, docmechanic.com,
5	dontfmyminde.com, doubleshirtgoray.com, ei-tn.com, evolucionpr.com, fantasysoldier.com, fgn
6	xml-list.com, foamsforuandi.com, fortim-stars.com, foxytex.com, freepzychicread.com,
7	froutz.com, garageplaygroundz.com, geonewatlass.com, getu-menow.com, go4bike-
8	trialcrew.com, goforbestlife.com, graffitiloft.com, greatcloudebooks.com,
9	greattopcarlistingz.com, hamburg-gratis.com, hans-mymusic.com, healthearts.com,
10	hermanoscurto.com, hitjointstudio.com, hivevodka.com, hk-pim.com, homocars-reviews.com,
11	houselendstroy.com, howworksthistechnicz.com, icanframe.com, identityspain.com,
12	idreamsaboutafrica.com, internetgoprofit.com, internetlicentiez.com, iprezzclub.com,
13	irst.rooftopoasiz.com, itrawlers.com, ix.com, ixpectra.com, jaiyebuka.com,
14	johnniechompers.com, joomla-vorlagen.com, julienlaframboise.com, kcings.com,
15	keyboardescz.com, kfz-bleicher.com, kingsdentalprods.com, kingsstarusa.com,
16	knightandwerz.com, kolumbusopenamerica.com, kunstaffe.com, labinproductions.com,
17	laquintagolfpropertiez.com, lifestyleboomboom.com, lisakesh.com, loped.rim-ware.com,
18	louismolinarises.com, luckyabe.com, maaiers.com, magneseumcureone.com,
19	makemegoonliner.com, makeoverseee.com, manhattanloftz.com, marietasicod.com,
20	massdelivercloud.com, microraces.com, millerzcrossing.com, mohrwritingsletter.com,
21	monasgenu.com, morning-avantagez.com, moveyoursalemy.com, mozebrealtyz.com,
22	mroczkacrews.com, mrsortedinvoi.com, mshoucang.com, musclecramptreatments.com,
23	mycityfunonline.com, mynewteenkitchens.com, nanpixian.com, navosink-estatehomes.com,
24	nco.com, neovatuz.com, newageleader.com, newkine.com, newligaderabadez.com, new-opulent-
25	gaming.com, newserenityriders.com, no-waiteit-now.com, nowresntcardspain.com, nuren-
26	bangsnearyou.com, occasiorama.com, oitacafenearyou.com, oldcarlogosfast.com,
27	oldneatmasterfag.com, operatrips.com, oreoladesign.com, ossiacherseez.com, ottenludi.com,
28	outdoor-prestige-wear.com, outofbulkfilt.com, owenas.titi-service.com, oykusari.com, passive-
29	hotel.com, passokidsbikesnear.com, pathwaysandspacez.com, pethotel-lacity.com,
30	philheathelectrical.com, phoenixonesteptohell.com, phoneandways.com, pinehollowright.com,
31	platin-coach.com, pocolocoranchosnear.com, podelsingo.com, poecarpetsnear.com,

villahammerstein.com, vintageradioz.com, vizionreality.com, volta7.com, vrcipropertiez.com,

31

wecollectcalendarz.com, whocares-aboutit.com, wholeearthtravelz.com, wise-gatez.com, wynrvd.org, xfactsandpray.com, xyz-globalteam.com, you-animal-friend.com, youngedge.com, yourquitpal.com, zinitdesign.com, zoneofnewconference.com, and zonggaiqu.com. Plaintiffs are informed and believe and thereon allege that each of the Defendants designated herein as a DOE is legally responsible in some manner for the matters alleged in this complaint, and is legally responsible in some manner for causing the injuries and damages of which Plaintiffs complain. Plaintiffs are informed and believe and thereon allege that each of the Defendants designated herein as a DOE Defendant was, at all times relevant to the matters alleged within this complaint, acting in conjunction with the named Defendants, whether as a director, officer, employee, agent, affiliate, customer, participant, or co-conspirator. When the identities of DOE Defendants 1-1,000 are discovered, or otherwise made available, Plaintiffs will seek to amend this Complaint to allege their identity and involvement with particularity.

21. Defendants' joinder in this Action is proper pursuant to Code of Civil Procedure § 379

wadalawor-groups.com, walkinfootball-club.com, wast.foxytex.com, web-lifes-online.com,

21. Defendants' joinder in this Action is proper pursuant to Code of Civil Procedure § 379 because Plaintiffs seek relief jointly and severally from Defendants arising form the same series of transactions and occurrences, and because common questions of law and fact as to Defendants will arise in the Action. The fact that all Defendants may not be implicated in all spams does not bar joinder: "It is not necessary that each defendant be interested as to every cause of action or as to all relief prayed for. Judgment may be given against one or more defendants according to their respective liabilities." Code Civ. Proc. § 379.

# III. JURISDICTION AND VENUE

# A. Jurisdiction is Proper in a California Superior Court

22. This California Superior Court has jurisdiction over the Action because all Plaintiffs are located in California, and the amount in controversy is more than \$25,000.

# B. Venue is Proper in San Francisco County

23. Venue is proper in San Francisco County (or indeed, *any* county in California of Plaintiffs' choosing) because AFFAIR FANTASY and OFFERIT are foreign corporations that have not designated the location and address of a principal office in California or registered to do business in California with the California Secretary of State. *See Easton v. Superior Court of San Diego (Schneider Bros. Inc.)*, 12 Cal. App. 3d 243, 246 (4th Dist. 1970).

24. Also, "A corporation or association may be sued in the county where . . . the obligation or liability arises." Code Civ. Proc. § 395.5.

For purposes of laying venue, a liability 'arises' where the injury occurs.... The 'obligation or liability' provision of section 395.5 does *not* require that the defendant perform any act inside the county for venue to be proper; it merely requires that *the obligation arise there*.

Black Diamond Asphalt Inc. v. Superior Court of San Joaquin County, 109 Cal. App. 4th 166, 172, 173 (3d Dist. 2003) (internal citations omitted) (emphasis added). Here, Defendants' obligations arose in San Francisco County, where Plaintiff CRECY received the spams and was damaged.

### IV. OVER 1,000 UNLAWFUL SPAMS

- 25. Plaintiffs allege that Defendants engaged in tortious conduct: "wrongful act[s] other than a breach of contract for which relief may be obtained in the form of damages or an injunction." See Merriam-Webster, www.merriam-webster.com/dictionary/tort (last viewed Nov. 5, 2013).
- 26. California's False Advertising Law, Business & Professions Code § 17500

  prohibits "not only advertising which is false, but also advertising which[,] although true, is either actually misleading or which has a capacity, likelihood or tendency to deceive or confuse the public." . . . [T]he UCL and the false advertising law prohibit deceptive advertising even if it is not actually false.

Chapman v. Skype Inc., 220 Cal. App. 4th 217, 226-27 (2d Dist. 2013) (citation omitted).

# A. The Emails at Issue are "Spams"; Recipients and Counts

- 27. The emails at issue are "commercial email advertisements" because they were initiated for the purpose of advertising and promoting AFFAIR FANTASY'S products and services.
- 28. The emails are "unsolicited commercial email advertisements" because no Plaintiff gave "direct consent" to, or had a "preexisting or current business relationship" with any Defendant.

<sup>1 &</sup>quot;Commercial e-mail advertisement' means any electronic mail message initiated for the purpose of advertising or promoting the lease, sale, rental, gift offer, or other disposition of any property, goods, services, or extension of credit." Bus. & Prof. Code § 17529.1(c).

<sup>&</sup>lt;sup>2</sup> "Unsolicited commercial e-mail advertisement' means a commercial e-mail advertisement sent to a recipient who meets both of the following criteria: (1) The recipient has not provided direct consent to receive advertisements from the advertiser. (2) The recipient does not have a preexisting or current business relationship, as defined in subdivision (*I*), with the advertiser

- 29. Plaintiffs did not consent or acquiesce to receive the spams at issue. Plaintiffs did not waive or release any rights or claims related to the spams at issue.
- 30. Defendants advertised in, sent, and/or conspired to send at least 1,002 unlawful spams that Plaintiffs received at their "California email addresses" as shown below:

PLAINTIFF	SPAMS RECEIVED	PLAINTIFF	SPAMS RECEIVED
BLANCHARD	113	FINK	105
BYRNES	257	JOBE	11
CRECY	114	SANTOS	402
		TOTAL	1,002

- 31. The spams are all unlawful because there is materially false and deceptive information contained in or accompanying the email headers as described in more detail below.
- B. Spams With Generic or False From Names Misrepresent Who is Advertising in the Spams and Violate Business & Professions Code § 17529.5(a)(2)
- 32. Section 17529.5(a)(2) prohibits falsified or misrepresented information contained in or accompanying email headers.
- 33. The From Name field is part of email headers. The From Name does *not* include the Sender Email Address. So, for example, if an email's From Line says: "John Doe <johndoe@yahoo.com>", the From Name is *just* "John Doe."

promoting the lease, sale, rental, gift offer, or other disposition of any property, goods, services, or extension of credit." Bus. & Prof. Code § 17529.1(o).

- <sup>3</sup> "Direct consent' means that the recipient has expressly consented to receive e-mail advertisements *from the advertiser*, either in response to a clear and conspicuous request for the consent or at the recipient's own initiative." Bus. & Prof. Code § 17529.1(d) (emphasis added).
- <sup>4</sup> "'Preexisting or current business relationship,' as used in connection with the sending of a commercial e-mail advertisement, means that the recipient has made an inquiry and has provided his or her e-mail address, or has made an application, purchase, or transaction, with or without consideration, regarding products or services offered by the advertiser. []" Bus. & Prof. Code § 17529.1(*l*).
- <sup>5</sup> "California e-mail address' means 1) An e-mail address furnished by an electronic mail service provider that sends bills for furnishing and maintaining that e-mail address to a mailing address in this state; 2) An e-mail address ordinarily accessed from a computer located in this state; 3) An e-mail address furnished to a resident of this state." Bus. & Prof. Code § 17529.1(b).

34. The From Name in an email's headers is, not surprisingly, supposed to identify who the email is *from*; it is not supposed to be an advertising message. Because computers must use standard protocols in order to communicate, the Internet Engineering Task Force created a collection of "Requests for Comment" ("RFCs") that define the rules that enable email to work. According to RFC 5322 at ¶ 3.6.2 (emphasis in original):

The "From:" field specifies the author(s) of the message, that is, the mailbox(es) of the person(s) or system(s) responsible for the writing of the message. . . . In all cases, the "From:" field SHOULD NOT contain any mailbox that does not belong to the author(s) of the message.

- 35. Plaintiffs do not insist on any *particular* label (e.g., "Affair Fantasy." "Offerit," etc.) in the From Name field. Rather, Plaintiffs contend that the text, whatever it is, cannot misrepresent who the emails are from.
- 36. The From Name is important to an email user, because in almost all email programs, the inbox view only displays a list of emails, showing the From Name, Subject Line, and Send Date. Therefore, even *if* the body of the email identifies the advertiser, the recipient will not know that until s/he has already clicked to open the email.
- 37. Indeed, empirical evidence has demonstrated that the From Name is the *most* important factor email recipients use to determine whether or not an email is spam. *See* eMarketer, E-Mail Open Rates Hinge on 'Subject' Line, *available at*

Select Criteria Used by US Internet Users to Decide Whether to Click on an E-Mail "Report Spam" or "Junk" Button without Opening the Actual Message, December 2006 (% of respondents)

"From" line 238
"Subject" line 69%

Note: n=2,252 ACL, MSN/Hormall, Yahoof, Lycos, Excite, Gmail, Netscape or Compuserve users
Source: Email Sender and Provider Coalition (ESPC) and Ipsos, March 2007
082363
www.ceMarketer.com

http://www.emarketer.com/Article/E-Mail-Open-Rates-Hinge-on-Subject-Line/1005550 (Oct. 31, 2007). Thus, a From Name that misrepresents who a spam is from is *not* a mere technical

- error; rather, it is a material misrepresentation of the most important part of the email header.
- 38. Although Plaintiffs do *not* sue under the federal CAN-SPAM Act, Plaintiffs note that the Federal Trade Commission has also identified the From Name as the first item in misleading header information in its guide to CAN-SPAM compliance when it stated
  - 1. Don't use false or misleading header information. Your "From," "To," "Reply-To," and routing information including the originating domain name and email address must be accurate and identify the person or business who initiated the message.

 Federal Trade Commission, CAN-SPAM ACT: A COMPLIANCE GUIDE FOR BUSINESS, available at http://www.business.ftc.gov/documents/bus61-can-spam-act-compliance-guide-business (emphasis added).

39. In *Balsam v. Trancos Inc.*, the unlawful spams were sent from generic From Names that did not *identify* anyone. The trial court ruled, and the court of appeal affirmed in all respects, that generic From Names violate the statute because they misrepresent *who* the emails are from:

... The seven [] emails do not truly reveal who sent the email . . . . The [] "senders" identified in the headers of the [] seven emails do not exist or are otherwise misrepresented, namely Paid Survey, Your Business, Christian Dating, Your Promotion, Bank Wire Transfer Available, Dating Generic, and Join Elite. . . . . Thus the sender information ("from") is misrepresented.

203 Cal. App. 4th 1083, 1088, 1090-91, 1093 (1st Dist. 2012), petition for review denied, 2012 Cal. LEXIS 4979 (Cal. May 23, 2012), petition for certiori denied, 2012 U.S. LEXIS 8423 (U.S. Oct. 29, 2012), petition for rehearing denied, 2013 U.S. LEXIS 243 (U.S. Jan. 7, 2013). More specifically, Balsam confirmed that generic From Names that "do not exist or are otherwise misrepresented when they do not represent any real company and cannot be readily traced back to the true owner/sender" violate the statute. Id. at 1093. The Court affirmed the award of \$1,000 liquidated damages for the seven emails with misrepresented information in the From Name field, even though most of the spams identified the advertiser in the body. Id. at 1091, 1093. Therefore, truthful information in the body of a spam does not cure misrepresented information contained in or accompanying the headers.

- 40. Almost all of the spams that Plaintiffs received advertising Defendant's websites show generic text in the From Name field that misrepresents who the spams are from, e.g. "Lonely Local Chicks," "Naked Locals," "Hookup Hot Chick," and "Try Local Wifes [sic]." These generic From Names could just as easily refer to Defendant's competitors.
- 41. Some of the spams list from names that purport to be from real people, e.g. "Lily," "Maya," and "Zoey." On information and belief, no real people with those names sent or are in any way associated with the sending of the spams at issue in this action.
- 42. These From Names, like those in *Balsam*, misrepresent *who* was advertising in the spams, and therefore violate Section 17529.5(a)(2).
- 43. Plaintiffs are informed and believe and thereon allege that Defendants knowingly choose to advertise using generic From Names and fake names precisely so the recipients will *not* know

who the emails were really from when viewing the spams in the inbox view. This forces recipients to open the emails to see if the emails might actually be from someone with whom the recipient has had dealings, or if the emails are in fact, as is the case here, nothing but spams from a for-profit lead-generator.

- 44. In Rosolowski v. Guthy-Renker LLC, the court permitted From Names that were not the sender's official corporate name as long as the identify of the sender was readily ascertainable in the body. 230 Cal. App. 4th 1403, 1407, 1416 (2d Dist. 2014). However, the From Names in that case (Proactiv and Wen Hair Care) were the advertiser's fanciful trademarks and well-known brands with their own websites. But here, unlike the spams in Rosolowski, almost of the From Names are generic or, on information and belief, names of non-existent people; they are not well-known trademarks and/or brands readily associated with Defendants. There is no way an ordinary consumer, looking at the emails in his/her inbox, could readily associate them with Defendants.
- 45. Moreover, in all or almost all of the spams at issue, neither the sender nor the advertiser is readily ascertainable in the body of the spams, so *Balsam* would control, not *Rosolowski*.
- C. Spams Sent From Domain Names Registered So As To Not Be Readily Traceable to the Sender Violate Business & Professions Code § 17529.5(a)(2)
- 46. Section 17529.5(a)(2) prohibits falsified, misrepresented, or forged information contained in or accompanying in email headers.
- 47. Registration information for the domain names used to send spams is information contained in or accompanying email headers.
- 48. "[H]eader information in a commercial e-mail is falsified or misrepresented for purposes of section 17529.5(a)(2) when it uses a sender domain name that *neither* identifies the actual sender on its face *nor* is readily traceable to the sender using a publicly available online database such as WHOIS." *Balsam*, 203 Cal. App. 4th at 1101 (emphasis in original).
- 49. Many of the spams that Plaintiffs received advertising Defendants were sent from domain names that:
  - Did not identify Defendants or the sender on their face, and
  - Were registered to nonexistent entities so as to not be readily traceable to the sender by querying the Whois database,

in violation of Section 17529.5. *Balsam*, 203 Cal. App. 4th at 1097-1101. For example, Blanchard received a spam advertising Defendants' products and services from a domain name registered to "FlintsCrew LLC" claiming an address in Birmingham Alabama. On information and belief, there is no business FlintsCrew LLC registered in Alabama or any other state.

50. Plaintiffs could not identify Defendants or its spamming affiliates who sent most of the spams at issue by querying the Whois database for the domain names used to send all or almost all of the spams at issue.

# D. Spams With False and Misrepresented Subject Lines Violate Business & Professions Code § 17529.5(a)(2)

- 51. Section 17529.5(a)(2) prohibits falsified, misrepresented, or forged information in email headers.
- 52. The Subject Line is part of email headers.
- 53. Many of the spams that Plaintiffs received contain Subject Lines with falsified and/or misrepresented information. Plaintiffs allege that these Subject Lines are *absolutely* false and/or misrepresented and violate Section 17529.5(a)(2), as opposed to misleading *relative* to the contents/body of the spams, which would be a violation of Section 17529.5(a)(3).
- 54. Example of falsified/misrepresented Subject Lines include:
  - "2 new messages" is false because no Plaintiff ever had an account with Defendants.
  - "let's get together soon" is misrepresented because it implies that there is an
    actual person with whom the recipient could meet. Plaintiffs allege that there is
    no such person, and that Defendants' database is full of nonexistent "women"
    designed to engage consumers in fake conversations about impossible meetings,
    so that consumers will continue to pay Defendants monthly subscription fees.
  - "Am I your dream love" is false because it implies that there is an actual person who is sending the spam. Plaintiffs allege that there is no such person, and that Defendants' database is full of nonexistent "women" designed to engage consumers in fake conversations about impossible meetings, so that consumers will continue to pay Defendants monthly subscription fees.

# E. Spams With Subject Lines Misleading Relative to the Contents of the Spams Violate Business & Professions Code § 17529.5(a)(3)

- 55. Section 17529.5(a)(3) prohibits Subject Lines misleading relative to the contents or subject matter of the emails.
- 56. Some of the spams that Plaintiffs received contain Subject Lines misleading relative to the contents of subject matter of the emails, which violate Section 17529.5(a)(3).
- 57. Examples of misleading Subject Lines include:
  - "Why won't you respond to my messages," is misleading because the body says, "Find horny women to hook up within 5 miles of you." There is no mention of an actual person who actually sent messages to the recipient.
  - "Serious Inquiries Only: Olesia, 23, Ukraine" is misleading because it implies that
    there is a person named Olesia who is interested in "serious inquiries" but, the
    body says "... Janell Snavely sent you a private message ..." with no mention
    of "Olesia."

# F. Defendants are Strictly Liable for Spams Sent By their Marketing Agents

- 58. Plaintiffs are informed and believe and thereon allege that AFFAIR FANTASY and OFFERIT contracted with third party advertising networks and affiliates, including but not limited to the other Defendants, to advertise its websites for the purpose of selling products and services for a profit.
- 59. No one forced AFFAIR FANTASY and OFFERIT to outsource any of their advertising to third party spam networks and spammers.
- 60. Advertisers are liable for advertising in spams, even if third parties hit the Send button.

There is a need to regulate the advertisers who use spam, as well as the actual spammers because the actual spammers can be difficult to track down due to some return addresses that show up on the display as "unknown" and many others being obvious fakes and they are often located offshore.

The true beneficiaries of spam are the advertisers who benefit from the marketing derived from the advertisements.

Bus. & Prof. Code § 17529(j)(k).

It is unlawful [] to advertise in a commercial email advertisement [] under any of the following circumstances...

Bus. & Prof. Code § 17529.5 (emphasis added). Of course, AFFAIR FANTASY's agents are also liable for sending unlawful spams. *See Balsam*, generally.

61. In fact, in *Hypertouch Inc. v. ValueClick Inc. et al*, the court of appeal held that advertisers are *strictly liable* for advertising in false and deceptive spams, even if the spams were sent by third parties.

[S]ection 17529.5 makes it unlawful for a person or entity "to advertise in a commercial e-mail advertisement" that contains any of the deceptive statements described in *subdivisions* (a)(1)-(3). Thus, by its plain terms, the statute is not limited to entities that actually send or initiate a deceptive commercial e-mail, but applies more broadly to any entity that advertises in those e-mails.

Thus, like other California statutes prohibiting false or misleading business practices, the statute makes an entity *strictly liable* for advertising in a commercial e-mail that violates the substantive provisions described in section 17529.5, subdivision (a) *regardless of whether the entity knew that such e-mails had been sent* or had any intent to deceive the recipient.

192 Cal. App. 4th 805, 820-21 (2d Dist. 2011) (emphasis added). The court did not find that this was an arbitrary requirement; rather, the court identified sound policy reasons behind the Legislature's decision to create a strict liability statute. *Id.* at 829.

# G. <u>Plaintiffs Sue for Statutory Liquidated Damages; No Proof of Reliance or Actual Damages is Necessary</u>

- 62. The California Legislature defined liquidated damages to be \$1,000 per spam. Bus. & Prof. Code § 17529.5(b)(1)(B)(ii).
- 63. Plaintiffs are informed and believe and thereon allege that the \$1,000 per spam figure is comparable with damages in other areas of consumer protection law, e.g., \$500-\$1,500 statutory damages per junk fax, pursuant to Business & Professions Code § 17538.43(b).
- 64. Plaintiffs' rightful and lawful demand for liquidated damages in the amount of \$1,000 per email is necessary to further the California Legislature's objective of protecting California residents from unlawful spam.
- 65. Section 17529.5 does not require Plaintiffs to quantify their actual damages, allege or prove reliance on the advertisements contained in the spams, or purchase the goods and services advertised in the spams. *Recipients* of unlawful spam have standing to sue and recover liquidated damages. Bus. & Prof. Code § 17529.5(b)(1)(A)(iii); *Hypertouch*, 192 Cal. App. 4th at 820, 822-23, 828.

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However, Plaintiffs did suffer damages by receiving the unlawful spams advertising 66. Defendant's products and services in the state of California, at their California email addresses.

Bus. & Prof. Code § 17529(d), (e), (g), (h). Regardless, Plaintiffs do not seek actual damages in this Action, only liquidated damages. Bus. & Prof. Code § 17529.5(b)(1)(B).

# H. Defendants' Actions Were Willful and Preclude any Reduction in Statutory Damages

- 67. Section 17529.5 authorizes this Court to reduce the statutory damages to \$100 per spam. Bus. & Prof. Code § 17529.5(b)(2). But, to secure the reduction, Defendants have the burden of proof to demonstrate not only that established practices and procedures to prevent unlawful spamming, but also that they implemented those practices and procedures, and that the practices and procedures are effective.
- 68. Plaintiffs are informed and believe and thereon allege that Defendants have not established and implemented, with due care, practices and procedures reasonably designed to effectively prevent unsolicited commercial e-mail advertisements that are in violation of Section 17529.5.
- 69. Even if Defendants had established any practices and procedures to prevent advertising in unlawful spam, such practices and procedures were not reasonably designed so as to be effective.
- 70. Even if Defendants reasonably designed practices and procedures to prevent advertising in unlawful spam, such practices and procedures were not implemented so as to be effective.
- Moreover, Plaintiffs are informed and believe and thereon allege that Defendants 71. intended to deceive recipients of their spam messages through the use of falsified and/or misrepresented information in From Names, domain name registrations, and Subject Lines, as described herein.
- 72. Subject Lines and From Names do not write themselves. Domain names do not register themselves. The false and misrepresented information contained in and accompanying the email headers are not "clerical errors." Plaintiffs are informed and believe and thereon allege that Defendants went to great lengths to create falsified and misrepresented information contained in and accompanying the email headers in order to deceive recipients, Internet Service Providers, and spam filters.
- 73. Plaintiffs are informed and believe and thereon allege that Defendants intended to profit, actually profited, and continue to profit, and were unjustly enriched by, their wrongful conduct as described herein.

#### FIRST CAUSE OF ACTION

# [Violations of California Restrictions on Unsolicited Commercial Email, California Business & Professions Code § 17529.5] (Against All Defendants)

- 74. Plaintiffs hereby incorporate the foregoing paragraphs as though set forth in full herein.
- 75. Plaintiffs received the spams at issue within one year prior to filing this Complaint.
- 76. Defendants advertised in, sent, and/or caused to be sent at least 1,002 unsolicited commercial email advertisements to Plaintiffs' California electronic mail addresses that had materially falsified and/or misrepresented information contained in or accompanying the email headers, misleading Subject Lines relative to the bodies of the emails, in violation of Section 17529.5. The unlawful elements of these spams represent willful acts of falsity and deception, rather than clerical errors.
- 77. The California Legislature set liquidated damages at One Thousand Dollars (\$1,000) per email.
- 78. Defendants have not established and implemented, with due care, practices and procedures to effectively prevent advertising in unlawful spams that violate Section 17529.5 that would entitle them to a reduction in statutory damages.
- 79. Plaintiffs seek reimbursement of attorneys' fees and costs as authorized by Section 17529.5(b)(1)(C).
- 80. The attorneys' fees provision for a prevailing spam recipient is typical of consumer protection statutes and supported by Code of Civil Procedure § 1021.5. By prosecuting this action, Plaintiffs expect to enforce an important right affecting the public interest and thereby confer a significant benefit on the general public or a large class of persons. The necessity and financial burden of private enforcement is such as to make the award appropriate, and the attorneys' fees should not, in the interest of justice, be paid out of the recovery of damages.

WHEREFORE, Plaintiffs pray for judgment against Defendants as hereinafter set forth.

### PRAYER FOR RELIEF

### (Against All Defendants)

- A. An Order from this Court declaring that Defendants violated California Business & Professions Code § 17529.5 by advertising in and sending unlawful spams.
- B. Liquidated damages against Defendants in the amount of \$1,000 for each of at least 1,002 unlawful spams, as authorized by Section 17529.5(b)(1)(B)(ii), for a total of at least \$1,002,000, as set forth below:

PLAINTIFF	DAMAGES SOUGHT	PLAINTIFF	DAMAGES SOUGHT
BLANCHARD	\$113,000	FINK	\$105,000
BYRNES	\$257,000	JOBE	\$820,000
CRECY	\$114,000	SANTOS	\$402,000
		TOTAL	\$1,002,000

- C. Liquidated damages against AFFAIR FANTASY in the amount of \$1,002,000 based on 1,002 spams that it sent, hired others to send, or otherwise conspired with others to send, to Plaintiffs.
- D. Liquidated damages against OFFERIT in the amount of \$1,002,000 based on 1,002 spams that it sent, hired others to send, or otherwise conspired with others to send, to Plaintiffs.
- E. Liquidated damages against DOES 1-1,000 (when their true names are learned) in the amount of \$1,002,000 based on 1,002 spams that it sent, hired others to send, or otherwise conspired with others to send, to Plaintiffs.
- F. Attorneys' fees as authorized by Section 17529.5(b)(1)(C) and Code of Civil Procedure § 1021.5 for violations of Section 17529.5.
- G. Costs of suit.
- H. Such other and further relief as the Court deems proper.

THE LAW OFFICES OF JACOB HARKER

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Date:	September 9, 2016	

JACOB/HARKER
Attorneys for Plaintiff

BY: